# 2 TAFF CREDIT UNION LIMITED

Serving City & Country Members

# 36777 ANNUAL REPORT 2000

R.T.A. Staff Credit Union Limited ACN 087 650 600 Registered Office Suites 24,25, & 26, Level 2, KMS Building 8-24 Kippax Street, Surry Hills NSW

"Your Road To Financial Success"

# NOTICE OF ANNUAL GENERAL MEETING

The 36<sup>th</sup> Annual General Meeting of R.T.A. Staff Credit Union Limited (ACN 087 650 600) will be held in the Riley Room located on the ground floor of the Furama Central Hotel, 22-44 Albion Street, Surry Hills (opposite RTA Head Office, Centennial Plaza) on Thursday 30<sup>th</sup> November, 2000 commencing at 1.00 pm.

The formal notice of business of the meeting was sent to all members with the August 2000 statements.

# MEMBERS BOARD OF DIRECTORS

Glen Morgan (Chairman)
Patrick Murphy (Deputy Chairman)
Noel Hancock
Max De Boos
Sue Kemp
Jim Peachman
Vince Taranto

# **ADMINISTRATION**

Steve Warren (General Manager)
Anthony O'Brien (Assistant General Manager)
Nicole Wieckmann (Loans Supervisor)
Viena Yee (Member Services Consultant)
Scott Foster (Member Services Consultant)
Joanne Badenoch (Loans Consultant)
Lisa Flynn (Member Services/Loans Consultant)

# **AUDITORS (External)**

Kendalls, Chartered Accountants 5<sup>th</sup> Floor, 460 Church Street North Parramatta

# **AUDITOR (Internal)**

Geoffrey Bannister

#### **BANKERS**

Credit Union Services Corporation (Australia) Ltd. Centralised banking scheme with National Australia Bank

# **SOLICITORS**

Tress Cocks & Maddox Level 20, 135 King Street, Sydney

# R.T.A. STAFF CREDIT UNION LIMITED

# YEAR ENDED 30 JUNE 2000

# **KEY TO ABBREVIATIONS**

# AFIC Australian Financial Institutions Commission

This was the former regulatory body which had the primary responsibility for overseeing compliance with the Financial Institutions Code. AFIC also established the Prudential Standards upon which Credit Unions operated and reported to members, and oversaw the performance of State Supervisory Authorities in their administration of the Standards.

# APRA Australian Prudential Regulation Authority

This is the current regulatory body responsible for the prudential regulation of banks, life insurers, general insurers, superannuation, building societies, credit unions and friendly societies. APRA is fully funded by the industries that it supervises.

# ASIC Australian Securities & Investments Commission

Current Federal Government regulatory body that regulates financial services and national regulator of all Australian companies. Regulation includes: advising, selling and disclosure of financial products and services, protection of markets and consumers from manipulation, deception and unfair practices, and promotion of honesty and fairness in securities and futures markets and in company affairs.

# CUFSS Credit Union Financial Support System

Industry-based liquidity support system with the objective of protecting the interests of credit union members as depositors and to promote financial sector stability, in relation to credit unions.

# FINCOM NSW Financial Institutions Commission

This was the former State Supervisory Authority (SSA) which oversaw the Credit Union's compliance with AFIC Prudential Standards within NSW.

# SSP Special Services Provider

These organisations are registered under Corporations Law, and are subject to direct Supervision by APRA (formally AFIC). These organisations promote Credit Unions and provide assistance with banking, Electronic Fund Transfer, EDP Systems and other services. Your Credit Union is associated with Credit Union Services Corporation Australia Limited (CUSCAL).

Refer also to Note 26 for further explanations on CUSCAL services.

Note: Any reference to the "company" is a reference to R.T.A. Staff Credit Union Limited (the "Credit Union") and vice versa. R.T.A. Staff Credit Union Limited (ACN 087 650 600) is a public company limited by shares, under Corporations Law.

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# **KEY STATISTICS OF THE CREDIT UNION**

	1996	1997	1998	1999	2000
Members (No.)	5,028	5,021	4,924	4,844	4,768
Deposits \$	29,029,376	32,279,536	30,833,933	29,586,034	26,684,297
Average Member Deposit \$	5,773	6,428	6,262	6,108	5,596
Loans \$	27,033,971	27,507,460	26,713,782	25,645,956	26,962,383
Average loan balance \$	5,377	5,478	5,425	5,294	5,654
Loans funded in the year- \$m	9.8	8.8	8.9	7.2	11.3
Bad debts written-off against profit \$	25,293	11,874	17,157	16,541	561
Capital adequacy ratio %	18.00	20.15	22.70	24.96	26.15
Total Reserves \$	3,273,823	3,814,550	4,164,865	4,586,448	4,856,201
Total Assets \$	36,024,830	36,773,877	35,818,349	34,726,120	32,433,992
Reserves to Assets %	9.09	10.37	11.63	13.21	14.97
Return/Average Assets %	0.80	1.10	1.01	0.88	0.76
Staff/Member ratio	1:838	1:717	1:821	1:807	1:692
Staff/Asset ratio	1:\$6.0m	1:\$5.2m	1:\$5.96m	1:\$5.97m	1:\$4.63m

# **PRINCIPAL PRODUCTS**

At Call Deposits

Term deposits

Bill Paying Services (Direct Debits)

Telephone Banking Service (PhoneTeller)

Payroll Deposits and Direct Credits

Visa Card

Chequing facility

ATM Access via Automated Teller Machines & EFTPOS terminals

(via Redicard & Visa)

General Insurance Products

**BPay®** 

Visa TravelMoney & Travellers Cheques

Financial Planning Service and Stockbroking Advice

Loans

- Personal
- Housing
- Line of Credit
- Overdraft

# **CHAIRMAN'S REPORT**

I am pleased on behalf of the Board of Directors of the RTA Staff Credit Union to present to you our 36<sup>th</sup> Annual Report for the financial year ended 30 June 2000.

# The Year in Review

1999/2000 was again a year of consolidation for your Credit Union. Very solid performance results were attained in yet another year when the financial market-place became, and will continue to become more competitive and demanding.

From requests of members, the Credit Union has delivered many new products and services throughout the year to ensure that your needs as a member are met. The Credit Union also remains committed in delivering innovative products and services, to ensure we remain competitive in the ever more complex financial services industry. It is always the Credit Union's objective to provide the highest level of service to all members.

# 1999/2000 Highlights

- Telephone response centre established to better cater for general telephone enquiries, phone-a-loans, insurance quotes/cover-notes, etc.
- Almost a year of record loan fundings with a total of \$11.3 million. 1995 still holds the record of \$12 million funded.
- Introduction of Visa Debit Card and BPay®.
- Introduction of overdrafts.
- Introduction of Premium Savers Account and Upfront Interest Term Deposit (commonly known as the "DashBoard Special").
- Regional visitations to some country and city areas such as, Grafton, Port Macquarie, Parkes, Bathurst and Blacktown.
- Reserve to Asset percentage increase from 13.08% at 30<sup>th</sup> June 1999 to 14.97% at 30<sup>th</sup> June 2000 (increase of 1.89% in 12 months).
- Capital adequacy percentage increase from 24.96% at 30<sup>th</sup> June 1999 to 26.15% at 30<sup>th</sup> June 2000 (increase of 1.19% in 12 months).
- After-tax profit achieved for the year ended 30/6/00 was 0.76% of average assets (1999 was 0.88%).

Operating profit for the year before income tax, but after abnormal items was \$429,236 (1999 was \$609,831) reflecting lower returns from reduced interest margins. Your Credit Union's performance still remains well ahead of general industry performance. Operating costs still run well below the industry average.

I would like to firstly thank all members, without whom we would not have such a successful Credit Union. Secondly, many thanks to my fellow Directors, who put in many voluntary hours to ensure that the Credit Union remains on track to achieve its goals and remains compliant with all laws and Codes, under which it operates.

It would be remiss of me not to formally acknowledge at this point the outstanding contribution made by the staff and management of the Credit Union. Their ongoing commitment to the highest level of customer service has the respect of the Board, and most of all, I'm sure, the Members. It is the staff that collectively makes the Credit Union such a successful operation.

# The Year Ahead

As we progress into the future, we consciously need to ensure the Credit Union continues to deliver relevant products and services to our members. Member feedback is always encouraged and a member survey is planned in early 2001 focusing on many issues of service delivery. Newsletters and promotional flyers will again be used throughout the following year to educate and inform members on products and services.

Finally, I commend this report to you, on behalf of the Board of Directors, thanking them for their continuing commitment, and to all members for your loyalty and patronage. We look forward to your continued support.

Glen Morgan Chairman

# R.T.A. STAFF CREDIT UNION LIMITED A.C.N. 087 650 600

# **DIRECTORS REPORT**

Your Directors present their report on the company for the financial year ended 30 June 2000.

# **DIRECTORS DISCLOSURES**

# **NAMES OF DIRECTORS**

The names of Directors in office at the date of this report, or held office during the course of the financial year, are:

Name	Experience and Qualifications	Special Responsibilities
Robert Glen Morgan	Director 11 years	Chairman 4 years &
	-	Audit Committee
Patrick M Murphy	Director 6 years	Deputy Chairman 4
		years & Chairman
		Audit Committee
Noel J Hancock	Director 4 years	Audit Committee
Maxwell W De Boos	Director 3 years	Audit Committee
Walter J Peachman	Director 4 years	
Susan A Kemp	Director 3 years	
Vincent E Taranto	Director 2 years	

# **Meetings Attended**

The details of the meetings attended by Directors of the Board are as follows:

	Board		Audit Co	ommittee
Name	Meetings Attended	Meetings Held in Period	Meetings Attended	Meetings Held in Period
R G Morgan	11	14	1	1
P M Murphy	12	14	1	1
N J Hancock	11	14	1	1
M W De Boos	13	14	1	1
W J Peachman	9	14	N/A	N/A
S A Kemp	12	14	N/A	N/A
V E Taranto	13	14	N/A	N/A

The Audit Committee is established to oversight the financial reporting and audit process. Its role generally includes:

• Monitoring audit reports and management responses thereto;

• Liaising with the auditors on the scope of their work, and experience in conducting an effective audit

Whenever practical, audit committee matters are dealt with at full Board meetings.

# INDEMNIFYING AN OFFICER OR AUDITOR

No indemnities have been given or paid, during or since the end of the financial year, for any person who is or has been an officer or auditor of the company.

Insurance premiums have been paid to insure each of the Directors and officers of the Credit Union, against any costs and expenses incurred by them in defending any legal proceeding arising out of their conduct while acting in their capacity as an officer of the company. In accordance with normal commercial practice, disclosure of the premium amount and the nature of the insured liabilities is prohibited by a confidentiality clause in the contract.

No insurance cover has been provided for the benefit of the auditors of the Credit Union.

# **SHARES OPTIONS**

The Credit Union has not issued any options over shares. All shares issued by the Credit Union are withdrawable shares.

# INFORMATION CONCERNING PERFORMANCE

# PRINCIPAL ACTIVITIES

The principal activities of the Credit Union during the year were the provision of retail financial services to members in the form of taking deposits and giving financial accommodation as prescribed by the Rules.

There were no significant changes in the principal activities during the year.

# **OPERATING RESULTS**

The profit of the Credit Union after providing for income tax and extraordinary items amounted to \$264,045 (1999 \$383,531).

#### **DIVIDENDS**

No dividends have been paid to members in the year and no dividend is recommended to be paid.

# **REVIEW OF OPERATIONS**

The results of the Credit Union's operations from its activities of providing financial services to its members did not change significantly from those of the previous year.

# SIGNIFICANT CHANGES IN STATE OF AFFAIRS

On 1 July 1999 the responsibilities of the Australian Financial Institutions Commission (AFIC) and the related state supervisory authorities were transferred to Australian Prudential Regulatory Authority (APRA) for regulation/depositor protection and Australian Securities and Investment Commission (ASIC) for registration and consumer protection issues. This change in regulation arose from the recommendations of the Wallis Committee.

As a result of these changes on 1 July 1999, the Credit Union became a public company limited by shares, which is regulated by APRA and ASIC respectively.

Further, with the repeal of the AFIC Legislation, the emergency liquidity support scheme administered by AFIC was replaced by the Credit Union Financial Support Scheme (CUFSS) from the 1 July 1999. This scheme is an industry liquidity support system, which is available to Credit Unions throughout Australia. The Credit Union is a contributor to the scheme.

# AFTER BALANCE DATE EVENTS

From 1 July 2000 the Credit Union became liable for the GST on its expenses. The full cost of this tax has been reduced by the ability to apply a Reduced Input Tax Credit on all financial expenses to the extent of 75% of the GST otherwise payable. This is expected to leave an amount of approximately \$35,000 in GST expense to be recouped from interest margin and other revenue, after a reduction in the company income tax rate from 36% to 34% in the 2000/2001 financial year.

There are no other matters or circumstances that have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Credit Union, the results of those operations, or the state of affairs of the Credit Union in the financial year ending 30 June 2000.

# LIKELY DEVELOPMENTS AND RESULTS

The directors do not expect any significant changes in the operations or services of the Credit Union, which will affect the results of the Credit Union in the future years.

Signed in accordance with a resolution of the Board of Directors

R G Morgan Director P M Murphy Director

Dated this 12<sup>th</sup> day of October, 2000

# INDEPENDENT AUDIT REPORT

# TO THE MEMBERS OF R.T.A. STAFF CREDIT UNION LIMITED

# Scope

We have audited the financial report of R.T.A. Staff Credit Union Limited, comprising the Directors' Declaration, Profit and Loss Account, Balance Sheet, Statement of Cash Flows and notes to and forming part of the financial statements for the year ended 30 June 2000. The company's directors are responsible for the financial report. We have conducted an independent audit of this financial report in order to express an opinion on it to the members of the company.

Our audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance as to whether the financial report is free of material misstatement. Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosure in the financial report, and the evaluation of accounting policies and significant accounting estimates. These procedures have been undertaken to form an opinion as to whether, in all material respects, the financial report is presented fairly in accordance with Accounting Standards and other mandatory professional reporting requirements and statutory requirements so as to present a view which is consistent with our understanding of the Company's position and performance as represented by the result of its operations, and cash flows.

The audit opinion expressed in this report has been formed on the above basis.

# **Audit Opinion**

In our opinion, the financial report of R.T.A. Staff Credit Union Limited is in accordance with:

- a. The Corporations Law, including:
  - i. giving a true and fair view of the company's financial position as at 30 June 2000 and of its performance for the year ended on that date; and
  - ii. complying with Accounting Standards and the Corporations Regulations
- b. Other mandatory professional reporting requirements.

KENDALLS LMJ

**Chartered Accountants** 

N.E. SINCLAIR (Partner)

Wi Lidwi

North Parramatta, 13<sup>th</sup> day of October, 2000

# R.T.A. STAFF CREDIT UNION LIMITED A.C.N. 087 650 600

# **DIRECTORS' DECLARATION**

The Directors of R.T.A. Staff Credit Union Limited declare that:-

- 1. The financial statements and notes related thereto:-
  - (a) comply with Accounting Standards and the Corporations Law; and
  - (b) give a true and fair view of the financial position as at 30 June 2000 and performance for the year ended on that date of the company.
- 2. In the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

R G Morgan Director P M Murphy Director

Dated this 12<sup>th</sup> day of October, 2000

# R.T.A. STAFF CREDIT UNION LIMITED A.C.N. 087 650 600 PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2000

	NOTE	<b>2000</b> \$	1999 <b>\$</b>
Interest revenue Interest expense	2.a 2.b	2,391,791 ( <u>861,999</u> )	2,516,862 ( <u>993,813</u> )
Net interest revenue		1,529,792	1,523,049
Non interest revenue	2.c	130,337	125,931
Net Margin		1,660,129	1,648,980
Bad and doubtful debt expense Other expenses	2.d 2.e	(34,896) ( <u>1,209,160</u> )	(76,541) ( <u>1,054,562</u> )
Operating profit or loss before abnormal items and income tax		416,073	517,877
Abnormal items before income tax	3	13,163	91,954
OPERATING PROFIT before Inc	come Tax	429,236	609,831
Income tax expense	4	(165,191)	(226,300)
OPERATING PROFIT after Inco	me Tax	264,045	383,531
Retained profit at the beginning of the financial year		4,548,396	4,164,865
Total available for appropriation		4,812,441	4,548,396
Aggregate amounts transferred to reserves		=	<u>=</u>
Retained profit at the end of the fina	ncial year	4,812,441	4,548,396

# R.T.A. STAFF CREDIT UNION LIMITED A.C.N. 087 650 600 BALANCE SHEET AS AT 30 JUNE 2000

<u>ASSETS</u>	NOTE	<b>2000</b> \$	1999
Cash Receivables from other financial	5	148,831	433,052
institutions	6	4,900,000	7,650,000
Accrued receivables	7	107,288	163,440
Investment securities	8		252,000
Loans and advances	9 & 10	26,412,383	25,125,956
Other investments	11	325,739	497,254
Property, plant and equipment	12	315,879	360,381
Other assets	13	223,872	244,037
TOTAL ASSETS		32,433,992	34,726,120
<u>LIABILITIES</u>			
Payables to other financial			
institutions	14	330,547	7
Deposits	15	26,731,977	29,634,474
Creditors and other liabilities	16	<u>515,267</u>	505,198
TOTAL LIABILITIES		27,577,791	30,139,672
NET ASSETS		<u>4,856,201</u>	4,586,448
MEMBERS FUNDS			
Reserves	17	43,760	38,052
Retained profits	17	4,812,441	4,548,396
TOTAL MEMBERS FUNDS		<u>4,856,201</u>	<u>4,586,448</u>

# R.T.A. STAFF CREDIT UNION LIMITED A.C.N. 087 650 600 STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2000

	NOTE	2000	1999
OPERATING ACTIVITIES		\$	\$
Inflows			
Interest received		2,464,303	2,516,862
Fees and commissions		115,041	202,739
Dividends		20,976	0 ( 50 5
Other income		8,256	<u>26,735</u>
0.45		2,608,576	2,746,336
Outflows		(007.020)	(1.042.002)
Interest paid		(887,838)	(1,043,002)
Suppliers and employees		(1,162,850)	(1,022,354)
Income taxes paid		(236,750)	(228,442)
		( <u>2,287,438)</u>	(2,293,798)
Net Cash from Operating Activiti	es 29.c	321,138	452,538
INVESTING ACTIVITIES Inflows			
Receivables from other financial imovement)	institutions (net	2,750,000	
Proceeds on sale of investment in	charec	425,894	785,000
Proceeds on sale of property, plan		14,512	
Member loan (net movement)	ara equipment		1,059,066
Less: Outflows			
Receivables from other financial	institutions (net		(1,600,000)
movement)	***************************************		
Purchase of investment of shares			(13,472)
Purchase of fixed assets		(52,277)	(318,143)
Member loans (net movement)		(1,316,988)	=
Net Cash from Investing Activities	es	1,821,141	(87,549)
FINANCING ACTIVITIES			
Inflows  Member deposits and shares (net a	movement)	(2,757,047)	(1,453,849)
Wember deposits and shares (net	inovenient)	(2,757,077)	(1,733,07)
Net Cash from Financing Activities	es	(2,757,047)	(1,453,849)
Total Net Cash increase/ (decrease	e)	(614,768)	(1,088,860)
Cash at Beginning of Year		433,052	1,521,912
Cash at End of Year	29.a	(181,716)	433,052

# 1. STATEMENT OF ACCOUNTING POLICIES

The accounts of the Credit Union are general purpose financial reports drawn up in accordance with the Accounting Standards, other Authoritative pronouncements of the Australian Accounting Standards Board and Urgent Issues Group Consensus Views, and Corporations Law.

# a. Basis of Measurement

The financial statements have been prepared on an accruals basis, and are based on historical costs, which do not take into account changing money values or current values of non current assets, with the exception of buildings which are revalued every three years. The accounting policies are consistent with the prior year unless otherwise stated.

# b. Loan to Members

# (i) Basis of inclusion

Loans to members are reported at their recoverable amount representing the aggregate amount of principal and unpaid interest owing to the Credit Union at balance date, less any allowance or provision against debts considered doubtful.

# (ii) Interest Earned

**Regulated Term Loans** - The loan interest is calculated on the basis of daily balance outstanding and is charged in arrears to a members account on the last day of each month, for loans regulated under the consumer credit code.

**Unregulated Term Loans -** The loan interest is calculated on the basis of daily balance outstanding and is charged in arrears to a members account on the last day of each month.

**Overdraft** - The loan interest is calculated initially on the basis of the daily balance outstanding and is charged in arrears to a members account on the last day of each month.

**Loan Interest** - Is not brought to account when the Credit Union is informed that the member has deceased, or on impaired loans where recovery of the debt is considered unlikely as determined by the Board of Directors.

# (iii) Loan Fees

Loan establishment fees which do not exceed the amount of costs recouped are brought to account as income in the year of receipt. Fees for the recovery of costs incurred are allocated against the relevant expense incurred. Loan fees in excess of cost are deferred and brought to account over the term of the loan or 5 years whichever is the shorter.

# c. Provision for Doubtful Debts (impairment)

# (i) Specific Provision

The amount provided for doubtful debts is determined by management and the Board to recognise the probability of loan amounts not being collected in accordance with terms of the loan agreement. The Financial Institutions Code and Statement of Prudential Standards requires a minimum provision to be maintained, based on specific percentages on the loan balance which are contingent upon the length of time the repayments are in arrears.

In addition the Board makes a further provision against loans in arrears in excess of the prescribed levels where the collectibility of the debts is considered doubtful.

# (ii) General Provision

In addition to the above specific provision, the Board has recognised the need to make a general provision against loans to ensure there is adequate protection for members against the prospect that some members will experience loan repayment difficulties. The provision is based on estimation of potential risk in the loan portfolio based upon:

- the level of security taken as collateral
- the concentration of loans taken by employment type.

#### d. Bad Debts Written Off

Bad debts are written off from time to time as determined by management and the Board of Directors when it is reasonable to expect that the recovery of the debt is unlikely. Bad debts are written off against the provisions for doubtful debts if a provision for impairment had previously been recognised. If no provision had been recognised, the write offs are recognised as expenses in the profit and loss account.

# e. Property, Plant and Equipment

Property, plant and equipment with the exception of freehold land, are depreciated on a straight line basis so as to write off the net cost of each asset over its expected useful life to the Credit Union. Estimated useful lives are as follows:

Leasehold Improvements - 10 years Plant and Equipment - 3 to 7 years

Assets less than \$1,000 are not capitalised.

# f. Deposits with Other Financial Institutions

Term deposits with the Special Services Provider are unsecured and have a carrying amount equal to their principal amount. Interest is paid on the daily balance at maturity. All deposits are in Australian currency.

The accrual for interest receivable is calculated on a proportional basis of the expired period of the term of the investment. Interest receivable is included in the amount of receivables in the balance sheet.

# g. Investments and Securities

Investments and securities to be held to maturity are recorded at the lower of cost or recoverable amount. All investments are in Australian currency.

# h. Member Savings

# (i) Basis for Determination

Member savings and term investments are quoted at the aggregate amount of money owing to depositors

# (ii) Interest Payable

Interest on savings is calculated on the daily balance and posted to the accounts periodically, or on maturity of the term deposit. Interest on savings is brought to account on an accrual basis in accordance with the interest rate terms and conditions of each savings and term deposit account as varied from time to time. The amount of the accrual is shown as part of Creditors and Other Liabilities.

# i. Provision for Employee Entitlements

Provision for long service leave is on a pro-rata basis from commencement of employment with the Credit Union based on the present value of its estimated future cash flows. Annual leave, is accrued in respect of all employees on pro-rata entitlement for part year of service and leave entitlement due but not taken at balance date. (Sick leave entitlements which accumulate and vest with the employee are accrued in respect of all employees on a pro-rata entitlement for part - year service, including leave entitlements due but not taken as at 30 June 2000. This provision is recorded at its nominal value and is shown as a current liability. Sick leave entitlements which accumulate but do not vest with the employee, are accrued so that the liability is expected to result in payments to employees. This provision is recorded at the present value of its estimated future cash flows and is reported as a non-current liability.) Contributions are made by the Credit Union to an employees superannuation fund and are charged as expenses when incurred.

# j. Income Tax

The Credit Union adopts the liability method of tax-effect accounting whereby the income tax expense shown in the profit and loss account is based on the operating profit before income tax adjusted for any permanent differences between accounting profit and taxable income. Timing differences which arise due to the different periods in which items of revenue and expense are recognised for tax purposes are brought to account as either provision for deferred income tax or an asset described as future income tax benefit, at the rate of income tax applicable to the period in which the benefit will be received or the liability will become payable. Timing differences are presently assessed at 34% (1999 36%).

Future income tax benefits are not brought to account unless realisation of the asset is assured beyond any reasonable doubt. The amount of these benefits is based on the assumption that:

i. no adverse change will occur in income tax legislation, and

ii. the anticipation that the Credit Union will derive sufficient future assessable income and comply with the conditions of deductibility imposed by the law to permit a future income tax benefit to be obtained.

# 2. PROFIT AND LOSS ACCOUNT

# a. Analysis of interest revenue

2000

2000			
Category of interest bearing rate	Interest revenue	Average balance	Average interest rate
	\$	\$	%
Cash - deposits at call	0		0.00%
Deposits with other financial institutions	346,305	6,378,799	5.43%
Securities - trading	0		0.00%
Securities - investment	0		0.00%
Loans and advances	2,045,486	28,199,102	7.25%
Other	0		0.00%
TOTAL	2,391,791	34,577,901	6.92%

1999

Category of interest bearing rate	Interest revenue \$	Average balance \$	Average interest rate %
Cash - deposits at call	0		0.00%
Deposits with other financial institutions	430,117	8,335,142	5.16%
Securities - trading	0		0.00%
Securities - investment	25,981	622,769	4.17%
Loans and advances	2,060,764	26,306,402	7.83%
Other	0		0.00%
TOTAL	2,516,862	35,264,313	7.14%

# b. Analysis of interest expense

2000

Interest	Average	Average
expense balance		interest rate
\$	\$	%
0		0.00%
855,551	30,711,243	2.79%
6,448	92,991	6.93%
0		0.00%
0		0.00%
861,999	30,804,234	2.80%
	expense \$ 0 855,551 6,448 0	expense \$ balance \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$

1999

Category of interest bearing liability	Interest expense	Average balance	Average interest rate
	\$	\$	%
Deposits held from other financial institutions	0		0.00%
Member deposits	992,709	30,731,151	3.23%
Overdraft	1,104	16,017	6.89%
Long term borrowings	0		0.00%
Other	0		0.00%
TOTAL	993,813	30,747,168	3.23%

c. Non-interest revenue	2000	1999
comprises:	\$	\$
Dividend revenue Fee and commission revenue	7,813	
<ul> <li>Loan fee income</li> <li>Other fee income</li> <li>Insurance commissions</li> <li>Other commissions</li> </ul>	31,933 54,816 23,137 <u>4,382</u> 114,268	29,355 42,002 14,245 <u>294</u> 85,896
Bad debts recovered	8,256	10,252
Miscellaneous revenue TOTAL NON-INTEREST INCOME	<u></u> <u>130,337</u>	29,783 125,931
d. Bad and doubtful debts expense		
Increase in provision Bad debts written off directly against profit	34,335 <u>561</u>	67,781 <u>8,760</u>
Total Expense	34,896	<u>76,541</u>
e. Other non-interest expenditure		
Fee and Commission Expense	162,335	130,606
General Administration Expenses	754,860	625,262
Other Operating Expenses	291,965	298,694
Total Other Non-interest Expense	<u>1,209,160</u>	<u>1,054,562</u>

	f. Other prescribed expense disclosures	<b>2000</b> \$	1999 \$
	Auditors remuneration - Audit fees - Other services	20,600 1,500 22,100	21,524 4,585 26,109
	Bad and doubtful debt expense, net of recoveries and movement of provisions  Finance lease charges	d 26,640	66,289
	Property lease Loss on disposal of assets	61,195	75,094
	- Property, plant, equipment - Investments	 	570 
	Net movement in provision against assets Diminution in investments	3,329	3,336
	Net movement in provisions for depreciation - Buildings - Plant and equipment - Leasehold improvements	57,177 25,090	 69,758 
	Net movement in provisions for employee entitlements	21,784	14,899
	Net movement in provisions for other liabilities Supervision levy	4,759	10,548 11,628
2	ABNORMAL ITEMS	4,739	11,026
٥.	Contingency Fund contribution Other abnormal items	<u>13,163</u> 	<u>91,954</u> 
	Sub Total as per Profit & Loss Statement Applicable income tax on abnormal items Abnormal items net of income tax	13,163 ( <u>4,739</u> ) <u>8,424</u>	91,954 ( <u>33,103</u> ) <u>58,851</u>

4. INCOME TAX	<b>2000</b> \$	1999 \$
<b>a.</b> The prima facie tax payable on operating profit is reconciled to the income tax expense in the accounts as follows:		
Prima facie tax payable on operating Profit before income tax at 36%	154,525	219,539
Less tax effect of - Bad debts recovered (pre 23G) - Other Subtotal	  154,525	3,691 == 215,848
<ul> <li>Add</li> <li>- Underprovision of tax in prior year</li> <li>- Adjustment to recognise Future Income Benefits at 34%</li> <li>- Adjustment to opening Future Income Tax Benefits</li> </ul>	13,169 70	10,101 351 
Less - Overprovision of tax in prior year - Franking Rebate	<u>2,573</u>	==
<ul><li>Income tax expense attributable to operating profit</li><li>b. The income tax expense comprises amounts set aside as:-</li></ul>	165,191	226,300
Provision for income tax attributable to current year taxable income.  Less:	158,325	240,286
Movement in the Future Income Tax Benefit account.	( <u>6,865)</u>	13,986
Income tax expense attributable to operating profit	165,191	<u>226,300</u>
c. Franking Credits		
The amount of franking credits held by the Credit Union after adjustment for franking credits that will arise from the payment of income tax payable as at the end of the financial year is:-	1,331,317	959,945
Since the Credit Union rules prevent a dividend being declared these franking credits are not presently available to members.		

5.	CASH	2000	1999
	Cash on hand Deposits with CUSCAL - at call	47,831 101,000 148,831	35,000 398,052 433,052
6.	RECEIVABLES FROM OTHER FINANCIAL II	NSTITUTIONS	
	Deposits with CUSCAL - Term	4,900,000	7,400,000 250,000
	Deposits with banks	<u>4,900,000</u>	7,650,000
7.	ACCRUED RECEIVABLES		
	Interest receivable on deposits with other financial institutions	55,356	127,868
	Prepayments	19,384	18,797
	Sundry debtors	32,548	16,775
		<u>107,288</u>	<u>163,440</u>
8.	INVESTMENT SECURITIES		
	Bank bills and promissory notes	==	<u>252,000</u>
9.	LOANS AND ADVANCES		
	a. Amount due comprises:		
	Overdrafts and revolving credit	611,321	375,527
	Term loans	26,351,062	25,270,429
	Total Less:	26,962,383	25,645,956
	Specific provision	139,234	64,118
		26,823,149	25,581,838
	Less:	410.766	155 000
	General provision	410,766	455,882
	Net	26,412,383	<u>25,125,956</u>
	b. Security Dissection		
	Secured by mortgage	21,769,760	18,903,283
	Secured other	49,990	
	Partly secured by goods mortgage	2,898,582	2,417,883
	Wholly unsecured	<u>2,244,051</u>	4,324,790
		26,962,383	25,645,956

	c. Concentration of Loans	<b>2000</b> \$	1999 \$
	(i) Individual loans which exceed 10% of member funds in aggregate		
	(ii) Loans to members are concentrated solely in Australia, and in the following significant employment industry classifications Significant business segments or industry Roads and Traffic Authority	19,593,949	<u>19,434,194</u>
	(iii) Purpose dissection		
	Residential loans Personal loans Commercial purpose loans	16,910,050 9,695,563 <u>356,770</u> <u>26,962,383</u>	12,325,416 13,000,989 319,551 25,645,956
10.	PROVISION ON IMPAIRED LOANS a. Total provision comprises		
	Specific provisions General provisions	139,234 410,766	64,118 455,882
	Total	<u>550,000</u>	<u>520,000</u>
	b. Movement in the Specific Provision		
	Balance at the beginning of year Add(deduct):	64,118	143,194
	Transfers from(to) the general provision	45,116	
	Transfers from profit and loss account	34,335	(55,795)
	Bad debts written off provision	( <u>4,335)</u>	(23,281)
	Balance at end of year	139,234	<u>64,118</u>
	c. Movement in General Provision		
	Balance at beginning of year Add(deduct):	455,882	332,306
	Transfers from(to) the specific provision	(45,116)	
	Transfers from (to) profit and loss account		123,576
	Bad debts written off provision	==	<del></del>
	Balance at end of year	410,766	455,882

	2000	1999
	\$	\$
<b>d.</b> The specific loans provision consists of:		
(i) provision required under the APRA Prudential	139,234	64,118
Standard	*	
(ii) Additional specific provision	***	
· · · · · · · · · · · · · · · · · · ·	139,234	64,118

# e. Impaired Loan Classification

Accounting Standards have classified loans where repayments are in arrears in the following terms:

- (i) Loans where recovery of all principal and interest is doubtful, or where the interest recovery is less than the average cost of funds are classified as Non Accrual Loans.
- (ii) Loans where the interest recovery is less than the normal terms applicable, but higher than the average cost of funds are classified as Restructured Loans. (Where provision is required the loan is classified as "Non Accrual".)
- (iii) The above categories are together referred to as impaired loans.
- (iv) Other loans which are in arrears more than 90 days but, due to mortgage security or other reasons recovery is not considered doubtful (and no provision necessary), are classified as "Past Due Loans".

	<b>2000</b> \$	1999 <b>\$</b>
Impaired Loans and Other Disclosures		
Non Accrual loans - Balances - with no provision		
- with a provision	287,705 287,705	73,415 73,415
Less: Specific provision	139,234 148,471	64,118 9,297
Restructured loans		
Past due loans	279,974	199,371
Assets Acquired via enforcement of security - Real estate		
- Other	<del></del>	
Other Disclosures on Impaired Loans (non accrual a	and restructured loans)	
Interest and other revenue earned on Impaired Loans	30,250	5,209
Interest and other revenue foregone on Impaired Loans	932	1,686

11. OTHER INVESTMENTS		
	2000	1999
	\$	\$
Contingency Fund	<u></u>	130,159
Shares		
Data Advantage Shares	43,760	38,052
CUSCAL	281,979	325,714
Shares - Bureau	10,000	10,000
Provision - Bureau	( <u>10,000)</u>	( <u>6,671)</u>
Shares	325,739	497,254

The Data Advantage shares have been revalued to the market value as at 30 June 2000

12.	PROPERTY, PLANT AND EQUIPMENT		
	,	2000	1999
		\$	\$
	1.00		
	Plant and equipment - at cost	336,071	299,843
	Less: Provision for depreciation.	241,473	184,295
		94,598	115,548
	G 2: 12 11 111	272.760	257.710
	Capitalised Leasehold Improvements	273,769	257,719
	Less: Provision for amortisation	<u>52,488</u>	12,886
		221,281	244,833
	Total Property, Plant and Equipment	315,879	360,381
	1 1		
13.	OTHER ASSETS		
	Future Income Tax Benefit	223,872	230,737
	Deferred Expenditure		
	Deletion Expenditure	_	wanted
		223,872	230,737

# Future Income Tax Benefit

The future income tax benefit represents the tax effect of:

- provisions for doubtful debts, staff leave entitlements and accruals which are not deductible for tax purposes until paid or the loss is incurred, and which have been charged against accounting profit in the current year or previous years;
- excess depreciation charge for accounting purposes over that amount allowed for tax purposes.

14.	AMOUNTS PAYABLE TO OTHER FINANCIA	AL INSTITUTI	ONS
		2000	1999
		\$	\$
	CUSCAL		
	- Overdraft - Secured (Note 23)	330,547	<u> </u>
		330,547	
		<u>550,577</u>	=
15.	DEPOSITS		
	Member Deposits		
	- at call	11,788,289	12,976,936
	- term	14,896,008	<u>16,609,098</u>
	Total deposits	26,684,297	29,586,034
	Withdrawable Shares	<u>47,680</u>	48,440
	Total	26,731,977	29,634,474
	Concentration of Member Deposits		1 - 1 - 1 - 1 - 1
	Significant individual member deposits which in aggregate represent 10% or more of total liabilities		
	of the Credit Union.	, ·	
	Member deposits at balance date were received		
	from individuals employed in Australia in the following major industry groups: Roads and Traffic		
	Authority of N.S.W.		
		ing gagtour	yearin unstraffia

Member deposits at balance date were received from individuals employed in Australia in the Roads and Traffic Authority of NSW.

# **Members Withdrawable Shares**

Since all shares issued are withdrawable at the discretion of the member, or on closure of their account, shares are recognised as liabilities rather than equity. All shares carry the same voting entitlements:

	2000	1999
	#	#
Movement in Share Capital		
Shares issued in the year	795	1,790
Shares redeemed in the year	1,175	2,590

16.	CREDITORS AND OTHER LIABILITIES		
		2000	1999
		\$	\$
	Creditors and accruals	27,212	40,911
	Provision for employee annual	31,777	31,784
	leave		
	Provision for employee long service leave	50,890	59,788
	Provision for income tax	100,778	179,202
	Sundry creditors	304,610	168,453
	Provisions - other	==	<u>25,060</u>
		515,267	<u>505,198</u>
17.	RESERVES		
	a. Asset Revaluation Reserve	<u>43,760</u>	<u>38,052</u>
	b. Movement in Asset Revaluation Reserve		
	Dalamaa 1 July 1000	38,052	
	Balance - 1 July 1999 Add:	30,032	
	Revaluation of Shares in Data Advantage	5,708	38,052
	Revaluation of Shares in Data Advantage	5,700	50,052
	Balance –30 June 2000	43,760	38,052

# 18. MATURITY PROFILE OF FINANCIAL ASSETS AND LIABILITIES

Monetary assets and liabilities have differing maturity profiles depending on their contractual term, and in the case of loans the repayment amount and frequency. The table below shows the period in which different monetary assets and liabilities held will mature and be eligible for renegotiation or withdrawal. In the case of loans, the table shows the period over which the principal outstanding will be repaid.

2000

			000			
	-	ASS	LIAB	ILITIES		
Maturity	Cash	Receivables from Other Financial Institutions	Investment Securities Held	Loans & Advances (net of Specific Provision)	Payables to Other Financial Institutions	Member Deposits
	\$	\$	\$	\$	\$	\$
At call	148,831	0	0	0	0	11,835,969
Overdrafts	0	0	0	0	330,547	0
Up to 3 months	0	4,700,000	0	831,860	0	5,372,194
3 to 12 months	0	200,000	0	2,206,015	0	7,752,288
1 to 5 years	0	0	0	8,925,558	0	1,677,725
Over 5 years	0	0	0	14,859,716	0	93,801
Unspecified	0	0	0	0	0	0
TOTAL	148,831	4,900,000	0	26,823,149	330,547	26,731,977

1999

					Y			
	ASSETS					LIABILITIES		
Maturity	Cash	Receivables from Other Financial Institutions	Investment Securities Held	Loans & Advances (net of Specific Provision)	Payables to Other Financial Institutions	Member Deposits		
	\$	\$	\$	\$	\$	\$		
At call	398,052	0	0	0	0	13,025,376		
Overdrafts	0	0	0	0	0	0		
Up to 3 months	0	3,500,000	252,000	897,725	0	6,001,672		
3 to 12 months	0	4,150,000	0	2,379,269	0	8,058,055		
1 to 5 years	0	0	0	9,507,984	0	2,549,371		
Over 5 years	0	0	0	12,796,860	0	0		
Unspecified	0	0	0	0	0	. 0		
TOTAL	398,052	7,650,000	252,000	25,581,838	0	29,634,474		

For term loans the above dissection is based upon contractual conditions of each loan being strictly complied with and is subject to change in the event that current repayment conditions are varied.

# 19. INTEREST RATE CHANGE PROFILE OF FINANCIAL ASSETS AND LIABILITIES

Monetary assets and liabilities have conditions which allow interest rates to be amended either on maturity (term deposits and term investments) or after adequate notice is given (loans and savings). The table below shows the respective value of funds where interest rates are capable of being altered within the prescribed time bands, being the earlier of the contractual repricing date, or maturity date.

2000

			2000			
		ASS	LIAB	LITIES		
Time band for changing interest rates	Cash	Receivables from Other Financial Institutions	Investment Securities Held	Loans and Advances (before provision)	Payables to Other Financial Institutions	Member Deposits
	\$	\$	\$	\$	\$	\$
						1
Floating rate	148,831	0	0	0	330,547	11,835,969
Within 1 month	0	700,000	0	0	0	2,150,233
1 to 3 months	0	4,000,000	0	24,268,136	0	3,221,961
3 to 12 months	0	200,000	0	2,694,247	0	7,752,288
1 to 5 years	0	0	0	0	0	1,677,725
Over 5 years	0	0	0	0	0	93,801
TOTAL	148,831	4,900,000	0	26,962,383	330,547	26,731,977
Weighted Average Interest		78				
Rate	5.00%	6.15%	0.00%	8.38%	7.68%	3.58%

1999

	ASSETS			LIABILITIES		
Time band for changing interest rates	Cash	Receivables from Other Financial Institutions	Investment Securities Held	Loans and Advances (before provision)	Payables to Other Financial Institutions	Member Deposits
	\$	\$	\$	\$	\$	\$
Floating rate	398,052	0	0	0	0	13,025,376
Within 1 month	0	2,500,000	252,000	0	0	0
1 to 3 months	0	1,000,000	0	22,918,835	0	6,001,672
3 to 12 months	0	4,150,000	0	2,727,121	0	8,058,055
1 to 5 years	0	0	0	0	0	2,549,371
Over 5 years	0	0	0	0	0	0
TOTAL	398,052	7,650,000	252,000	25,645,956	0	29,634,474
Weighted			,			
Average Interest						
Rate	2.75%	5.00%	7.50%	7.56%	0.00%	3.28%

# 20. NET FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

Net fair value has been determined on the basis of the present value of expected future cash under the terms and conditions of each financial asset and financial liability.

The information is only relevant to circumstances at balance date and will vary depending on the contractual rates applied to each asset and liability, relative to market rates and conditions at the time. No assets held are regularly traded by the Credit Union.

2000

	ASSETS				LIABILITIES	
	Cash	Receivables from Other Financial Institutions	Investment Securities held	Loans and Advances (after all provisions)	Payables to Other Financial Insitutions	Member Deposits
	\$	\$	\$	\$	\$	\$
Net fair value	148,831	4,900,000	0	26,393,818	330,547	26,705,466
Book value	148,831	4,900,000	0	26,412,383	330,547	26,731,977
Variance	0	0	0	-18,565	0	26,511

# 1999

			1///			
	ASSETS				LIABILITIES	
	Cash	Receivables from Other Financial Institutions	Investment Securities held	Loans and Advances (after all provisions)	Payables to Other Financial Insitutions	Member Deposits
	\$	\$	\$	\$	\$	\$
Net fair value	398,052	7,654,078	257,622	25,581,838	0	29,702,859
Book value	398,052	7,650,000	252,000	25,125,956	0	29,634,474
Variance	0	4,078	5,622	455,882	0	68,385

Assets where the net fair value is lower than the book value have not been written down in the accounts of the Credit Union on the basis that they are to be held to maturity, or in the case of loans, all amounts due are expected to be recovered in full.

The net fair value estimates were determined by the following methodologies and assumptions:

# Liquid Assets And Receivables From Other Financial Institutions

The carrying values of cash and liquid assets and receivables due from other financial institutions redeemable within 3 months approximate their net fair value as they are short term in nature or are receivable on demand.

# Loans and Advances

The carrying value of loans and advances is net of general and specific provisions for doubtful debts.

For variable rate loans, excluding impaired loans, the carrying amount is considered to be a reasonable estimate of net fair value. The net fair value for fixed rate loans is calculated by utilising discounted cash flow models (ie the net present value of the portfolio future principal and interest cash flows), based on the maturity of the loans. The discount rates applied were based on the current applicable rate offered for the average remaining term of the portfolio.

The net fair value of impaired loans was calculated by discounting expected cash flows using a rate which includes a premium for the uncertainty of the flows.

# **Deposits From Members**

The net fair value of non interest bearing, call and variable rate deposits, and fixed rate deposits repricing within six months, is the carrying value as at June 30. Discounted cash flows (based upon the deposit type and its related maturity) were used to calculate the net fair value of other term deposits.

# **Short Term Borrowings**

The carrying value of payables due to other financial institutions approximate their net fair value as they are short term in nature and reprice frequently.

# 21. EXPENDITURE COMMITMENTS

# a. Future Capital Commitments

The Credit Union has no future capital commitments as at balance date.

Operating lease payments under existing lease arrangements for

# b. Future Lease Rental Commitments

Operating	lease	payments	unuci	CAISHING	icasc	arrangements	101	Udildilig	9
accommoda	tion, pa	yable over t	he follo	wing perio	ds:				
		-				2000		1999	
						\$		\$	
Within 1 year	ar					63,955		61,195	
1 to 2 years						66,853		63,955	
2 to 5 years						87,562		154,414	
Over 5 years	5							==	
						218,370		<u>279,564</u>	

# c. Computer Bureau Charges

The Credit Union has a commitment to pay computer port fees for at least the next 12 months Charges are payable over the following periods:

	2000	1999
	\$	\$
Within 1 year	10,880	14,556
1 to 2 years		10,880
2 to 5 years	·	
Over 5 years	<u>=</u>	
	10,880	25,436

# 22. FINANCIAL COMMITMENTS

# a. Outstanding Loan commitments

The loans approved but not funded as at 30 June 2000 1,270,239 1,292,048

The payment of these funds is subject to the

availability of liquid funds.

# b. Undrawn Loan Facilities

Loan facilities available to members for overdrafts, line of credit loans and Visa credit limits, are as follows:

Total value of facilities approved	1,016,209	450,600	
Amount advanced	603,020	309,958	
Net undrawn value	413,189	140,642	

These commitments are contingent on members maintaining credit standards and ongoing repayment terms on amounts drawn.

# c. Derivative Transactions

The Credit Union has not entered into any forward rate agreement/swap contracts to hedge fixed rate loans.

# 23. STANDBY BORROWING FACILITIES

The Credit Union has a borrowing facility with Credit Union Services Corporation (Australia) Limited of:

4	0	6	À	a	'n
Z	u	ŧ	þ	q	B

and by the state of the state o	Gross	Current	Net
		Borrowing	Available
		5.70	
	\$	\$	\$
Loan Facility	500,000	0	500,000
Overdraft Facility	700,000	330,547	369,453
Other	0	0	0
Total	1,200,000	330,547	869,453

1999

	Gross	Current	Net
		Borrowing	Available
	\$	\$	\$
Loan Facility	500,000	0	500,000
Overdraft Facility	350,000	0	350,000
Other	0	0	0
Total	850,000	0	850,000

Withdrawal of the loan facility is subject to the availability of funds at CUSCAL.

CUSCAL holds an equitable mortgage charge over all of the assets of the Credit Union as security against loan and overdraft amounts drawn.

# 24. CONTINGENT LIABILITIES

# **Liquidity Support Scheme**

The Credit Union is a member of the Credit Union Financial Support Scheme Limited (CUFSS) a company established to provide financial support to member credit unions in the event of a liquidity or capital problem. As a member, the Credit Union is committed to maintaining 9% of the total liabilities as deposits with Credit Union Services Corporation (Australia) Limited (CUSCAL), of which 3% may be used by CUFSS to provide financial support by way of secured loans. At the balance date there were no loans issued.

# 25. DISCLOSURES ON DIRECTORS

# a. Names of Directors

During the course o	f the financial	vear the following	Directors held office:
---------------------	-----------------	--------------------	------------------------

P M Murphy

V Taranto

M W De Boos

N J Hancock

W J Peachman

R G Morgan

S A Kemp

b. Remuneration

2000

1999

\$

The aggregate remuneration of Directors during the

year was:

The number of Directors who received remuneration were within the following bands.

2000

1999 #

0 - 10000 \$10,001 - \$20,000

per em

\_

The remuneration means salaries, allowances and commissions and other benefits to Directors, but excludes out of pocket expense reimbursements. All remuneration was approved by the members at the previous Annual General Meeting of the Credit Union.

c. Loans to Directors	2000	1999
	\$	\$
(i) The aggregate value of loans and credit facilities to		
Directors amounted to:	<u>127,716</u>	<u>136,809</u>

(ii) During the year the aggregate value of loans disbursed to Directors amounted to:

Term Loans	10,000	16,957
Revolving Credit Facilities		19,936
	<u>10,000</u>	36,893

Directors concerned with the above disbursements were:

M W De Boos

All loans disbursed to Directors were approved on the same terms and conditions which applied to members generally for each class of loan.

	2000	1999
	\$	\$
(iii) The aggregate value of repayments against		
loans and credit facilities to Directors amounted to:		
Term Loans	21,200	31,481
Revolving Credit Facilities	8,060	<u>1,536</u>
	<u>29,260</u>	<u>33,017</u>

Directors concerned with the above repayments were:

P M Murphy

M W De Boos

# d. Other Director Related Transactions

Other transactions between related parties include deposits from Directors and their Director related entities, which are received on the same terms and conditions as applicable to members generally. There are no service contracts to which Directors are an interested party.

# ASIC Class order

98/110

The above disclosures have been prepared in accordance with the ASIC Class Order 98/110. It relieves the Credit Union from compliance with sec 296(1) of the Law insofar as that section requires the entity's financial statements to be made out in accordance with:

- (i) paragraphs 4.10, 4.12 and 4.14 of AASB 1017 in respect of a loan regularly made, guaranteed or secured by a bank other than a loan to a Director of the Credit Union; and
- (ii) paragraphs 4.17, 4.18, 4.19, 6.2, 6.3, 6.4 and 6.5 of AASB 1017 in respect of a financial instrument transaction regularly made by a bank (whether the bank is a party to the financial instrument or not) where a Director of the Credit Union is not a party to the transaction

The relief is subject to conditions, and does not apply in respect of any loan made, guaranteed or secured by, or a financial transaction of the Credit Union in which any Director of the Credit Union should reasonably be aware, that if not disclosed could adversely affect the decisions of users of the financial reports.

"Regularly" means lawfully and in the course of its ordinary banking business and either on an arm's length basis or with the approval of a general meeting of the Credit Union and its ultimate parent Credit Union, if any.

# 26. ECONOMIC DEPENDENCY

The Credit Union has an economic dependency on the following suppliers of services.

# a. Credit Union Services Corporation (Australia) Limited (CUSCAL)

CUSCAL is a Public Company registered under the Corporations Law and the Banking Act.

This entity:

- (i) provides the license rights to VisaCard in Australia and settlement with Bankers for ATM, Visa card and cheque transactions, as well as the production of Visa and Redicards for use by members;
- (ii) provides and maintains the application software utilised by the Credit Union;
- (iii) provides treasury and money market facilities to the Credit Union. The Credit Union has invested all of its liquid assets with the entity to maximise return on funds, and to comply with the Liquidity Support Scheme requirements.

# b. First Data Resources Australia Limited (FDRA)

This company operates the computer network used to link Redicards and VisaCards operated through reditellers and other approved ATM suppliers to the Credit Union's EDP Systems.

# c. Co-Processing Pty. Limited

This company operates the computer facility on behalf of the Credit Union in conjunction with other credit unions. The Credit Union has a management contract with the bureau to supply computer support staff and services to meet the day-to-day needs of the Credit Union and compliance with the relevant Prudential Standards.

# 27. SEGMENTAL REPORTING

The Credit Union operates exclusively in the retail financial services industry within Australia.

# 28. SUPERANNUATION LIABILITIES

The Credit Union contributes to the CUE Super Plan for the purpose of Superannuation Guarantee payments and payment of other superannuation benefits on behalf of employees. The plan is administered by an independent Corporate Trustee.

The Credit Union has no interest in the superannuation plan (other than as a contributor) and is not liable for the performance of the plan, nor the obligations of the plan.

·		
29. NOTES TO STATEMENT OF CASH FLOWS		
	2000	1999
	\$	\$
a. Reconciliation of Cash		
Cash includes cash on hand, and		
deposits at call with other		
financial		
Institutions and comprises:		
Cash on hand	47,831	35,000
Deposits at call	101,000	398,052
Bank overdraft	(330,547)	<u>0</u>
	(181,716)	433,052

# b. Cash unavailable for use

Cash which is excluded from the above amount of cash since it is not readily available for use by reason of it securing overnight settlement obligations.

# c. Reconciliation of Cash from Operations to Accounting Profit The net cash increase/(decrease) from operating activities is reconciled to the operating profit after tax

Add:       Increase in Provisions for Loans       30,000       44,500         Bad Debts Written Off       561       8,760         Depreciation       82,267       69,758         Provisions for Staff        11,384         Leave        11,843         Tax       Share Provision       3,329       3,336         Loss on Sale of Assets       0       570         Decreases in Sundry Debtors and Other Receivables       773       116,843         Decrease in Deferred Expenditure       13,300          Decrease in Interest Receivable       72,512          Less:       Provision for Staff       (8,905)          Provision for Income       (8,905)	Operating Profit after Income Tax	264,045	383,531
Bad Debts Written Off       561       8,760         Depreciation       82,267       69,758         Provisions for Staff        11,384         Leave        11,843         Tax        11,843         Share Provision       3,329       3,336         Loss on Sale of Assets       0       570         Decreases in Sundry Debtors and Other Receivables       773       116,843         Decrease in Deferred Expenditure       13,300          Decrease in Interest Receivable       72,512          Less:       Provision for Staff       (8,905)	Add:		
Depreciation 82,267 69,758 Provisions for Staff 11,384 Leave Provision for Income 11,843 Tax Share Provision 3,329 3,336 Loss on Sale of Assets 0 570 Decreases in Sundry Debtors and Other Receivables 773 116,843 Decreases in FITB 6,865 Decrease in Deferred Expenditure 13,300 Decrease in Interest Receivable 72,512 Less: Provision for Staff Leave (8,905)	Increase in Provisions for Loans	30,000	44,500
Provisions for Staff Leave Provision for Income Tax Share Provision Share Prov	Bad Debts Written Off	561	8,760
LeaveProvision for Income11,843Tax11,843Share Provision3,3293,336Loss on Sale of Assets0570Decreases in Sundry Debtors and Other Receivables773116,843Decreases in FITB6,865Decrease in Deferred Expenditure13,300Decrease in Interest Receivable72,512Less:Provision for StaffLeave(8,905)	Depreciation	82,267	69,758
Provision for Income Tax Share Provision Loss on Sale of Assets Decreases in Sundry Debtors and Other Receivables Decreases in FITB Corease in Deferred Expenditure Decrease in Interest Receivable Test: Provision for Staff Leave  11,843  3,329 3,336 570 570 570 570 570 570 570 570 570 570	Provisions for Staff		11,384
Tax Share Provision Loss on Sale of Assets Decreases in Sundry Debtors and Other Receivables Tax Share Provision Tax Share Provision Tax Share Provision Tax	Leave		
Share Provision 3,329 3,336 Loss on Sale of Assets 0 570 Decreases in Sundry Debtors and Other Receivables 773 116,843 Decreases in FITB 6,865 Decrease in Deferred Expenditure 13,300 Decrease in Interest Receivable 72,512 Less: Provision for Staff Leave (8,905)	Provision for Income		11,843
Loss on Sale of Assets  Decreases in Sundry Debtors and Other Receivables  Decreases in FITB  Comparison of the Provision for Staff  Decrease in Interest Receivable  Receivable  Tomation of the Provision of Staff  Comparison of the Provision of	Tax		
Decreases in Sundry Debtors and Other Receivables 773 116,843  Decreases in FITB 6,865  Decrease in Deferred Expenditure 13,300  Decrease in Interest Receivable 72,512  Less:  Provision for Staff  Leave (8,905)	Share Provision	3,329	3,336
Decreases in FITB  Decrease in Deferred Expenditure  Decrease in Interest Receivable  Tess:  Provision for Staff  Leave  6,865  13,300 72,512 (8,905)	Loss on Sale of Assets	0	570
Decrease in Deferred Expenditure 13,300 Decrease in Interest Receivable 72,512 Less: Provision for Staff Leave (8,905)	Decreases in Sundry Debtors and Other Receivables	773	116,843
Decrease in Interest Receivable 72,512 Less: Provision for Staff Leave (8,905)	Decreases in FITB	6,865	
Less: Provision for Staff Leave (8,905)	Decrease in Deferred Expenditure	13,300	
Provision for Staff Leave (8,905)	Decrease in Interest Receivable	72,512	
Leave (8,905)	Less:		
, ,	Provision for Staff		
Provision for Income	Leave	(8,905)	
	Provision for Income		
Tax (78,424)	Tax	(78,424)	
	Other Provisions	` ' '	(19,940)
Accrued Expenses (13,699) (8,686)	Accrued Expenses	(13,699)	(8,686)
	Deferred Tax Liability		(6,431)
Increase in Prepayments (587) (933)	Increase in Prepayments	(587)	(933)
Increase in FITB (7,554)	Increase in FITB		(7,554)

Increase in Other Assets Decrease in Interest Payable	( <u>25,839)</u>	(13,300) ( <u>49,189</u> )
Net Cash From Operating Activities	<u>321,138</u>	<u>452,538</u>

# **CREDIT UNION PRODUCTS & SERVICES**

# **SAVINGS & INVESTMENT ACCOUNTS**

Multi-Access Savings Account

A multi-purpose account with an emphasis on easy access by cheque book, Redicard or Visa Card.

Basic Savings Account

A day-to-day savings account for over-the-counter transactions, bill paying or budget account.

Redifund Cash Management Account

An account which pays an attractive on-call interest rate based on daily balances for shorter term investors.

**Premium Savers Account** 

A higher interest for a higher balance cash management account for the serious investor.

Fixed Term Deposits

A range of fixed term deposits from 3 months to 3 years offering competitive interest rates. Interest is set and based on term and amount of deposit and can be paid either upfront, on maturity or at regular intervals.

# **ACCESS**

Access to members' accounts is now even better than ever

- Automated Teller Machines Credit Union Rediteller, National Australia Bank Flexiteller, ANZ Night & Day, CashCard Teller, State Bank Greenmachine, St. George Multicard, Westpac ATM's, Commonwealth Autobanks, Visa Card access worldwide
  - Point of Sale (EFTPOS) outlets located in supermarkets, service stations and stores across Australia
  - Personal Cheque Book interest earning, with no limit to number of transactions.
     Members also can make deposits at any branch of the National Australia Bank
- Phone Teller provides access to account details, transfer of funds and statement requests. Phone Teller Hotline number is (02) 9218 6604 or country members 1300 652 274
  - BPAY® pay your bills automatically direct from your account by phoning 13 2729 (or 13 BPAY)

# **LOANS**

# Members can choose from a range of loans to suit their individual needs

Personal loans for any worthwhile purpose

• Home loans for owner-occupiers with a choice of interest rate options – fixed or variable

Investment property loans, at home loan rates

- Home Equity loans for any worthwhile purpose (mortgage secured)
  - Lines of Credit (secured or unsecured)
    - Visa Overdraft Account

Loan interest is calculated daily and posted monthly and members can make repayment by easy payroll deductions.

WHOLE OF PAY & PAYROLL DEDUCTIONS – Wherever members work, they can arrange for all or part of their pay to be deposited direct to their Credit Union account. Deposits can be split into any number of different savings and/or loan accounts. Fees and Charges apply. Refer to terms & conditions of accounts.

# NOTES

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# **HOW TO CONTACT US:**

**MAIL:** 

PO Box K198

HAYMARKET NSW 1238

**HEAD OFFICE:** 

Level 2, KMS Building

8-24 Kippax Street

**SURRY HILLS** 

**TELEPHONE:** 

(02) 9218 6604

(Sydney Metro)

PHONETELLER:

1300 652274 or

1300 OKCASH

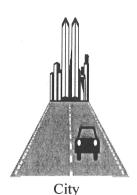
(Country and Interstate)

FAX:

(02) 9218 6605

**EMAIL:** 

members@rtascu.bu.aust.com



"Your Road To Financial Success"



Country