## Target Market Determination – Mortgage Line of Credit

Product	Mortgage Line of Credit			
Issuer	Transport Mutual Credit Union ABN/ACN 78 087 650 600			
	AFSL/Australian Credit Licence 240718			
Date of TMD	05 October 2021			
Target Market	Description of target market			
	Retail clients who:			
	<ul> <li>are seeking a continuing credit facility to make purchases, pay bills and to manage their cash flow needs</li> <li>are aged 18 years or more and meet the credit assessment criteria for the</li> </ul>			
	product			
	Mortgage line of credit			
	<ul> <li>are seeking a relatively high credit limit to cover large and persistent fluctuations in cash flow</li> </ul>			
	• are willing and enable to offer a first registered mortgage over real property as security for the loan			
	Description of product, including key attributes			
	This is a Mortgage Line of Credit. The key attributes are:			
	credit limits from \$5,000			
	<ul> <li>variable interest rate</li> <li>security required</li> <li>monthly e-statements</li> </ul>			
	<ul> <li>monthly e-statements</li> <li>minimum monthly repayments of \$20 or 1% of drawn balance, whichever is greater</li> </ul>			
	card access			
	internet banking			
	banking app			
	telephone banking			
	<ul> <li>fees and charges as listed at <u>https://www.transportmutual.com.au/quick-links/fees-and-charges/</u></li> </ul>			
Distribution	Distribution conditions			
Conditions	This loan is distributed by the issuer through the following channels:			
	<ul><li>Head office</li><li>Online</li></ul>			
	Distribution conditions for this product include:			
	<ul> <li>ensuring that retail clients meet the eligibility requirements for the product</li> <li>ensuring that distribution through head office is by appropriately trained staff</li> </ul>			
	There are no other distributors for this product.			

Review Triggers	The review triggers that would reasonably suggest that the TMD is no longer appropriate include:			
	A significant dealing of the product to consumers outside the target market     occurs			
	A significant number of complaints is received from customers in relation to their purchase or use of the product that reasonably suggests that the TMD is no longer appropriate			
	• A material change to the product or the terms and conditions of the product occurs which would cause the TMD to no longer be appropriate			
	The Product Governance Framework includes regular consideration of whether there has been a review trigger following each distribution information report. That consideration is by reference to paragraphs 154 to 156 of RG 274.			
Review Periods	First review date: 05 October 2022			
	Periodic reviews: Every 2 years after the initial review			
Distribution Information	The following information must be provided to Transport Mutual Credit Union by distributors who engage in retail product distribution conduct in relation to this			
Reporting Requirements	product:			
	Type of information	Description	Reporting period	
	Significant dealing(s)	Date or date range of the significant dealing(s) and description of the significant dealing (eg, why it is not consistent with the TMD)	As soon as practicable, and in any case within 10 business days after becoming aware	
	Complaints	Number of complaints	Every 3 months	
	Sales <b>outside</b> the target market	Number of sales \$ value of sales	Every 3 months	
	Sales <b>inside</b> the target market	Number of sales \$ value of sales	Every 3 months	
	$\phi$ value of sales			